

The logistics magazine

ZIEGLER®

onboard

Autumn 2023



Ziegler Switzerland

Sea freight, air freight,
Multimodal connections

Basel hub with Rhine maritime shipping
here: Port of Basel-Kleinmünchen

English merchandise

Ziegler Eschweiler:
Import and distribution

Dumet AG

For the joy of
olives since 1975

Successful trainees

Our future,
your satisfaction!

Welcome onboard!

Dearest Readers

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Your forwarding and logistics service provider – Ziegler – is delighted to offer you two new formats within our customer service spectrum: **LinkedIn Audio** and **Ziegler's Logistics Lounge** – your new podcast. We got the ball rolling first in Hamburg – on the subject of customs – and then in Frankfurt, both on selected topics relating to logistics and foreign trade. First-hand information, presented in an entertaining and interactive way – more on this exciting subject in this issue.

Yours sincerely

Thorsten Witt, CEO
Switzerland, Germany



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www.linkedin.com/company/ziegler-deutschland



www.linkedin.com/company/ziegler-schweiz/





The harbour of Basel and its smaller area, Kleinhüningen. Other parts of the harbour include Birsfelden and Muttenz Auhafen.

Ziegler Switzerland – Sea and air freight

The global connection of a shipping industry to all modes of transport

In January of this year, Emre Karadeniz took over the management of the Sea & Air department as Branch Manager in Basel. Together with Alexander Reiser, Team

Leader Sea & Freight, they and the entire team ensure that all modes of transport remain available to customers from Switzerland: Sea freight, air freight and much more ...



Multimodal container handling at Kleinhüningen in the Port of Basel.

This means in detail: Sea freight including Rhine shipping via Basel, air freight via Dietikon/Zurich, rail and truck. "In this way, we ensure that our export and import shippers receive the best possible service at the best price-performance ratio," reports Emre Karadeniz.

Sea freight

As a landlocked country, Switzerland has no direct access to the sea. Nevertheless, in terms of tonnage alone, sea freight and inland waterway transport represent the most frequently used modes of transport in Switzerland: "The western ports of Rotterdam and Antwerp are our most important entry and exit points, and these are connected to the Rhine port of Basel via Rhine maritime shipping," adds Alexander Reiser. Lorry or rail transport can also be used as an option. The three port areas of Basel-Kleinhüningen, Birsfelden and Muttenz Auhafen represent the port's hub, handling a total of 6 to 7 million tonnes

of goods and over 100,000 containers annually, which corresponds to 12 per cent of all Swiss imports. "This means that we, at Ziegler, enjoy the best infrastructure close to home, enabling us to offer our customers an excellent service," says Emre Karadeniz.

«Rail, ship,
air, road –
a broad-ranging
portfolio»

Emre Karadeniz

Imports and exports – land, water, air...

In principle, all products and goods are handled by commercial freight forwarders, but certain material flows are still clustered. Imports remain strong in the food sector, among others, while exports focus on Swiss machinery and industrial goods. Incidentally, the Rhine is favoured for exports, why is this? This is because it is something of a "downhill journey", which is faster than the "uphill journey" and only takes three days.

Air freight

Urgent and higher-value consignments – e.g. watches or pharmaceutical products – are handled via Basel, Zu-



The Ziegler Air & Sea freight team in Pratteln – Karadeniz Emre, Branch Manager and Head of Ocean Freight Switzerland; Öztürk Eren, Export Air Freight; Selvaratnam Cashrow, Sea Freight Import/Export; Avdyli Endrit, Trainee Commercial Clerk EFZ Sea Freight; Koehl Estelle, Export Air Freight; Sigrist Daniel, Import Air Freight; Walter Joel, Import Airfreight; Vojinovic Luka, Apprentice Commercial Clerk EFZ Airfreight; Goubert Celya, Seafreight Import/Export; Felix Joffrey, Export Airfreight; Reiser Alexander, Sea Freight Manager; Rechsteiner Emanuel, Airfreight Manager; Brechenmacher Christian, Head of Crew4u Basel; Matassa Luca, Dispatcher Logistics Centre Itingen (not pictured).

rich and Geneva airports, as well as Ziegler’s own local locations.

Rail transport

Switzerland boasts a very well-developed rail network that facilitates the transport of freight both within the country and across the nation’s borders. The Swiss Federal Railways (SBB) is the country’s most important railway company and offers various freight transport services. Ziegler is also extremely networked here.

Customs clearance

Holistic, smooth customs clearance for the customer is paramount in all international trade. Switzerland

has strict customs regulations and procedures that must be followed by companies and individuals.

Ziegler offers, among other things:

- Customs declaration
- Tariff classification
- Import customs clearance
- Documentation
- Customs clearance
- Export controls
- Export documentation
- All-round consultation

Customs tip:

Companies importing and exporting to or from Switzerland should, therefore, consult experienced customs brokers and specialists, in order to ensure that they comply

with the applicable regulations and procedures. Customs consultants from Ziegler will be happy to assist you! (see page 20)

Warehouse logistics

In warehouse logistics, the sea and air freight team utilises the Ziegler network. Various customers from the food sector, in particular, large meat importers, are currently being supported, and Ziegler is in a position to coordinate with a veterinary clearance centre directly at the port – all in accordance with the latest legal regulations that have come into force across the EU.

«Trend towards digitalisation and sustainability»

25 years with Ziegler: Özden Satilmis on trends taking hold in the logistics sector.

25 years of haulage experience at Ziegler – from apprentice to management: Özden Satilmis, Head of the European Road Freight at Ziegler (Switzerland) AG at Ziegler (Switzerland) AG. We spoke to him about his life story and the trends taking hold in logistics on the occasion of his anniversary: 25 years with Ziegler.

What still excites you about being a forwarding agent?

I am always fascinated by the variety of my work, including the contact with customers and partners. Our work is anything but monotonous. The challenges we face and the opportunity to realise our ideas are particularly inspiring for me. Despite our company's size, we still enjoy a certain amount of freedom, and I really appreciate that. One example concerns the introduction of our "Special Services" department – when I see results like that, it's just great.

And how do you look back on your career at Ziegler?

I remember many challenges. I started as an apprentice in 1998 and completed my training in 2001. At the age of 23, I was given the opportunity to take on the role of Export Manager and have developed steadily since then up to my current position as Head of the European Road Freight. This series of developments really made a big impression on me. Over the years, my approach has changed; (Özden Satilmis smiles) you become a lot calmer and accept those obstacles and challenges as they arise more calmly, and with increasing experience.

How has the logistics industry changed in recent years?

Just think of today's inventory management approach involving drones when compared to the past with a notepad! The new generation of employees also brings changes with it. Young people today have different ideas and pay more attention to striking the right work-life balance. However, I am also delighted to see how the EU is doing more for drivers, especially with the EU Mobility

Package, which represents a really positive development.

What impact do you see current challenges such as the war in Ukraine and climate change having on logistics?

Such external factors naturally increase the challenges we face. Then, there is the shortage of professional drivers, which was already noticeable before the onset of Corona, and which has now worsened significantly. The pandemic has also presented us with challenges; everything has become more fast-moving and unpredictable.

How does Ziegler deal with these uncertain times?

"It is essential not to be driven solely by external factors. We are continuously working on our corporate strategy and the lean processes we have in place. In doing so, we remain efficient and effective and take the pressure off our employees, even in challenging times, and in today's VUCA world, we are all the more challenged as managers.

An appreciative in all communication, support and motivation vis-a-vis employees are essential.

What do you think the future holds for the logistics industry?

I identify a trend towards digitalisation in combination with the topic of sustainability. Electric vehicles and other sustainable transport solutions are becoming ever-more

important. It will be critical to design new technologies and their application in a sustainable way and, at the same time, create added value for the companies.

Finally, why have you always remained so loyal to Ziegler?

The wonderful thing about Ziegler is the freedom to discuss innovative ideas and implement them without

complication. I have always appreciated this. I am also very proud of my incredibly long association with Ziegler. I have been with the company for 25 years, I grew up here and have developed together with the company. (Özden Satilmis with a satisfied look) . I identify 100% with Ziegler.

Experienced forwarding agent:
Özden Satilmis.





English merchandise set to conquer Europe

Ziegler Eschweiler: Import and distribution



Import-Team from Ziegler Eschweiler (vlnr): Michael Krause, Bärbel Weiller, Tim Bronkars, Miguel Haas.

The town of Eschweiler in North Rhine-Westphalia is known as being a picturesque old town, and it is also increasingly proving to be an essential hub for the import and distribution of high-quality goods from England to Europe. Three outstanding examples of this concern the companies Kong, Herman Miller and CCS McLays, which handle merchandise, clear customs and distribute their imports throughout Europe in Eschweiler.

A 99 per cent delivery rate

Since June of this year, cooperation efforts between Ziegler Newport and Ziegler Eschweiler have proven to be efficient and reliable. 57 trailers with collective merchandise

were routed to the final recipients on time with an impressive delivery rate of 99 per cent. Ziegler is able to offer outstanding service thanks to the close spirit of internal cooperation between its branches. The professional handling of imports, smooth customs clearance and fast distribution of goods throughout Europe have made Eschweiler a key hub for international trade activities.

Renowned customers

Kong, known for its durable and innovative dog toys, offers high-quality products to dog lovers throughout Europe. Thanks to the efficient logistics in place in Eschweiler, Kong products can now be delivered to customers even faster and more cost-effectively. Herman Miller, a renowned manufacturer of office furniture, has recognised Eschweiler as a gateway to new European markets, and with that, the smooth handling of imports enables Herman Miller to render its range of stylish office furniture accessible to a wider audience. CCS McLays, a specialist in leisure and entertainment products, has also recognised the advantages of Eschweiler. The distribution of shuffleboards for the games eve-

ning throughout Europe was greatly simplified by the outstanding logistics competence in Eschweiler.

Efficient logistics solutions

The close spirit of cooperation between the companies and the handling of imports in Eschweiler are a prime example of how the international retail landscape benefits from efficient logistics solutions. Eschweiler is increasingly proving to be an important player in the global supply chain, and will continue to make a significant contribution to economic development in the region.



Chris Lacey, Branch Manager at the Ziegler Newport site in Wales.

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LinkedIn Audio and Podcast

The new service formats for customers

The increased focus on marketing and social media has also been evident on the LinkedIn profile of Ziegler Germany and Ziegler Switzerland since this year. We have launched a new, **live audio format** on LinkedIn: #halfhourcustoms. As the name suggests, in this LinkedIn audio event, we discuss various aspects pertaining to customs and foreign trade law for half an hour – practical, entertaining and live! In a relaxed interview with **Tobias Schmitz**, customs officer at Ziegler Germany, we got to the bottom of practical examples, key experiences and news from the industry. The events are open to the public –

anyone with a LinkedIn profile can take part. We answer questions live from our LinkedIn community on topics relating to customs and foreign trade law. We have already made it online with two episodes: Customs law fundamentals and calculating the correct customs value, in which we rub shoulders with various participants from different industries. In a small and convivial round, we answered customs questions and provided initial assistance.

LinkedIn Audio at Ziegler

LinkedIn Audio is a new feature on the LinkedIn platform that



LinkedIn Audio #halfhourCustoms – in Hamburg Ziegler brings "something to your ears".

allows users to create and share audio content. Ziegler uses these new possibilities for even better communication with customers. Our three most important goals: personal, competent and interactive.

Podcast: Ziegler's Logistics Lounge

We have been working with our customers as a freight forwarder and logistics service provider for over 115 years, helping them to achieve global success. The logistics industry is constantly evolving at a rapid pace – from technological breakthroughs to changing global dynamics. We want to share this experience, exper-



tise and passion for the logistics industry with you. In Ziegler's Logistics Lounge, we keep you up-to-date with developments in transport, logistics and foreign trade, and our podcast promises you exciting insights and first-hand knowledge, solid practical knowledge on the challenges in logistics and foreign trade, as well as oth-

er current topics, together with entertaining guests.



Ziegler Podcast with Lars Schröder Ramirez and Thorsten Witt in Frankfurt.



A sifting machine 8.70 x 3.70 x 3.90 metres, 23 tonnes

Transportable asphalt mixing plant weighing several tonnes

From Wendland to Umbria – with special transport operations from Ziegler-Karst in Koblenz

The German company Benninghoven from Wittlich specialises in the manufacture of asphalt mixing plants and systems for the construction industry. The Koblenz-based forwarding company Ziegler-Karst specialises in just such “hard-to-handle cases”. There was a lot going on this autumn – in the transport organisation, a transportable asphalt mixing plant weighing several tonnes.

From the tranquil location of Karwitz, a municipality in the district of Lüchow-Dannenberg in Lower Saxony, the transport routes led right across the country to Perugia, the capital of the Italian region of Umbria. The asphalt mixing plant was first dismantled into its individual parts. Some system elements were ultimately so large that special vehicles had to be deployed; for example, a 28-metre-long telescopic semi-trailer with accompanying vehicles, which mastered the route over the motorway.

“As always, everything starts with thorough planning,” says Patrick Starke and the team for special and

heavy-duty transport: “Together with the client, we went through our services step by step and worked out a customised solution.”

The consignment comprised roughly 45 “normal” and various special and heavy-duty transport ops, and was successfully completed between September and October.

Benninghoven

Benninghoven was founded in Mülheim an der Mosel in 1909. The company boasts a long tradition in the manufacture of asphalt mixing plants, and is now part



A sifting machine 8.70 x 3.70 x 3.90 metres, 23 tonnes.

of the Wirtgen Group, a subsidiary of John Deere. Benninghoven produces its own products at its current plant in Wittlich.

Benninghoven products – the right mix

The right system solution for the respective market requirements: Be it transportable or stationary, in capacities from 100 - 400 t/h – one thing is always the same: Benninghoven offers the most cutting-edge solutions for producing asphalt economically, flexibly and in an environmentally friendly way.



Benninghoven in Wittlich.



The TBA 3000 asphalt mixing plant.

What is asphalt?

Naturally occurring or artificially created mixtures of aggregates and the binder bitumen are described as asphalt in accordance with DIN 55946. Natural asphalt is produced from crude oil when it absorbs oxygen and the volatile ingredients evaporate. The natural product was already being used as a building material in Mesopotamia 3,000 BC. Today, asphalt is produced in mixing plants. Asphalt is mostly used in traffic route construction – mainly for roads, paths and squares. Other application areas including building construction, for example, as mastic asphalt screed, and the sealing of buildings and landfill sites.

Dumet AG - For the love of olives since 1975

Preserving authentic flavour

Dumet AG has been producing olives in fresh bags for the retail trade for almost 50 years. The wide range of different olive varieties from Spain, Greece, Italy and Morocco is filled in practical fresh bags in Steinhausen – without pasteurising the end product. This preserves the authentic flavour and keeps the olive pleasantly crunchy. The customer base also includes the catering and baking industries – all done naturally in suitable bulk packaging. 33 employees currently make up the team at the company headquarters in Steinhausen (Canton of Zug).



**Six questions for
Joe Arnold, Man-
aging Director of
Dumet AG**

Do you have a secret tip?

Which olive variety from your range should definitely be tried once to discover something new? Definitely the “A La Grecque” olives from Morocco! These are processed by hand in a centuries-old tradition, and are the only olives that are not fermented in brine but rather only with salt. Stored in barrels, these olives have to be turned time and again – all by hand. Although the olives are relatively salty, they boast great flavour, so what characterises a good olive is a matter of taste.

Either you like green, crunchy olives or slightly riper and softer olives that are picked late (these are then purple to brown in colour). However, it is important that the ol-



Dumet Building Front II in Switzerland.

ives are not heat-treated in the end product – otherwise, both the flavour and consistency will be lost.



An olive shaker at Dumet.

What makes Dumet’s olive products so special?

We offer olives from the “tree-to-the-bag”. This means that, after natural fermentation, we pack the olives dry (without brine) – in our fresh bags, without any heat treatment. Dumet AG has been producing olives in fresh bags for the retail trade for almost 50 years. The wide range of different olive varieties from Spain, Greece, Italy and Morocco is filled in practical fresh bags in Steinhausen – without pasteurising the end product.

This preserves the authentic flavour and keeps the olive pleasantly crunchy. The customer base also includes the catering and baking industries – in suitable bulk packaging, of course. The team at the company headquarters in Steinhausen (Canton of Zug) currently comprises 33 employees.

What logistics services does Ziegler provide for you?

Ziegler ensures that the olives arrive quickly, directly and punctually from their country of origin to us in Steinhausen. What do you particularly appreciate about working with Ziegler? Their expertise, flexibility and reliability of transport! With their expansive network, they can fulfil all our requests quickly and efficiently (sea freight, general cargo consignments, full loads or special consignments), and with their internal customs departments, they are also on hand to help us with customs problems



Gentle filling in bags.

or customs enquiries. We, therefore, have the perfect partner for our consignments, with a range of products from olives to olive oil and olive snacks. What are the trends when it comes to olives? Clearly in the organic segment! Be it EU organic or “Bio Knospebis” or “Demeter” – these labels are in demand and popular with consumers.

Dumet AG – first “nothing”, then great success

Ueli Dubs, a former policeman, founds Dumet

“A Greek man who was bottling olives in stand-up pouches and selling them in Switzerland in 1975 wanted to sell me his business, but at the last minute he changed his mind – and I was left with nothing”. But it was immediately clear to Ueli Dubs: “If he can do it, so can I”. The first barrel was quickly purchased and the first production room was quickly set up on his parents’ farm. With the initial bags (filled by hand), the journey through Switzerland began – the breakthrough came with the first “Migros-Genossenschaft” co-operative. From then on, Dumet AG grew continuously. The company founder Ueli Dubs – a farmer’s son and policeman by profession – enjoyed the luck of the brave. What began in a small production room on the local farm is now an international business. The Swiss company now exports to six different countries – with Ziegler at its side.

Olive – a brief cultural history

The olive (*Olea europaea*) originates from the eastern Mediterranean, in particular, from the regions of present-day Greece and Turkey. It was cultivated in these areas more than 6,000 years ago, and the Greeks and Romans valued olives not only as food, but also for their healing properties. Olive oil was used as lamp oil, in cosmetics and in medicine. In the Bible, the olive symbolises peace and hope.





The Ziegler team in Düsseldorf (from left to right): Enes Akbalik, Petra Jesnowski, Ufuk Yildiz, Daniel Stenzel, Dennis Hasse, Marcel Bündgens and Marius Peters (not pictured: Dirk Junkers and Hamza Chawki).

Ziegler Düsseldorf expands

Air and sea freight for international customers

Good news for the important economic region on the Rhine and Ruhr near Düsseldorf: The Ziegler branch in Ratingen is expanding. The focus is on air and sea freight for international customers. The main markets served are Central and South America, India, the Middle East, South Africa and the USA. Two experienced logistics experts are now strengthening the sales team. Dennis Hasse comes from a haulage company in Düsseldorf, he knows the region and has been working in sales for years. Marcel Bündgens was previously with Ziegler in Eschweiler, where he made a significant contribution to the branch's success as a salesman. He now wants to take on the challenge of further expanding the company's growing site in Düsseldorf.

Quality recertified

The quality management of the site has been confirmed by TÜV Süd: On 3 May, the branch received the ISO 9001 certificate following successful recertification.

“Regulated agent”

In October 2022, the German Federal Aviation Office confirmed the branch's status as a “regulated agent” following a successful audit. This means that the Düsseldorf logistics companies can continue to handle consignments they receive from “known consignors” without security checks at the airport – saving both time and money for customers.

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Marius Peters, Branch Manager

Since 1 September 2022, Marius Peters has been managing the Ziegler branch in Düsseldorf/Ratingen; he comes from Grevenbroich, North Rhine-Westphalia,



Branch Manager
Marius Peters.

possesses extensive experience in the freight forwarding industry and focuses on air freight. At Ziegler, Peters appreciates the variety of activities, independence and customer and service orientation. “I particularly enjoy the contact I have with other countries and different cultures – internationality is fun!”

Logistics hub for German-speaking Switzerland

Ziegler Dietikon offers overland transport for Switzerland and Europe

Land transport for Switzerland

Ziegler in Dietikon has developed and established itself as a logistics hub for German-speaking Switzerland and the nearby Zurich economic area. The focus is on overland transport throughout Switzerland and on Europe-wide routes – general cargo, as well as part and full loads.

Regular European routes

Branch manager Evangelos Ntagiantas and his team organise the following routes from the central branch near Zurich, which is well-connected for lorries: daily trips to Germany, several times a week to Italy, Greece, England and Poland. In addition, there are customised solutions for major customers, including daily deliveries and warehousing.

Complete logistics package

The Ziegler team in Dietikon offers the entire logistics service. First and foremost: professional customs clearance of consignments. Evangelos Ntagiantas also offers great



The Ziegler team from Dietikon (from left to right): – Adnan Alic, David Biro, Nejla Zulfikari, Evangelos Ntagiantas and Michaela Schneider

expertise in sea freight. Thanks to its proximity to the Swiss Ziegler headquarters in Pratteln with its comprehensive expertise, Dietikon offers the complete logistics package – from air freight, inland shipping via the Rhine and the huge network of other Ziegler branches and logistics partners.

Thirty years of experience

Evangelos Ntagiantas and his team are continuously expanding the

services at the Dietikon site. He has been with Ziegler for thirty years and is quick to find optimum solutions for his customers – it is precisely this experience that helps Ziegler customers move forward.

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Experience in the logistics industry

Experienced forwarding agent:
Bärbel Weiller

New forwarding management in Eschweiler

In the world of logistics and forwarding, there are personalities who go far beyond the call of duty and make a real difference. **Bärbel Weiller**, the new Forwarding Manager at the branch in Eschweiler, is one such person. With her wealth of experience, her humour and her sense of empathy, she has not only won the trust of her colleagues, but has also set the course for a promising future for the branch. She brings more than three decades of experience in the logistics industry with her, and it turns out that this is not just in numbers and statistics. She is a real team player and has made it her mission to promote team spirit and treat her colleagues as equals. Her empathetic nature and sense of humour create an atmosphere in which everyone feels welcome and valued. This contributes to a positive working environment and strengthens the team spirit, which is invaluable in the demanding world of freight forwarding.

Studying to become a transport specialist

Bärbel Weiller not only has a strong focus on team dynamics, but also never loses sight of the further development of the branch in Eschweiler. As a trained forwarding agent, she has a deep understanding of the industry, which she has expanded by studying to become a trans-

port specialist. The combination of practical experience and in-depth expertise enables her to make strategic decisions that drive the growth and efficiency of the branch office, and what sets Bärbel Weiller apart is her ability to strike an effective balance between teamwork and individual development. She encourages and supports her employees to develop both personally and professionally, and this promotion of talent and potential is an important part of her approach to strengthening the branch.

Trust and cooperation

Bärbel Weiller was warmly welcomed in Eschweiler from the very beginning, and her team not only supported her respectfully but also enthusiastically. This mutual sense of trust and strong spirit of collaboration are key to the branch's success and an example of how a committed and empathetic manager can get the best out of her team. It is clear that Bärbel Weiller is both an experienced Forwarding Manager and an inspiring personality, who is positively shaping the future of the branch in Eschweiler. Her commitment, empathy and sense of humour are an asset to the company, and we are excited to see what successes this dedicated woman and her team will achieve in the future.

«I'm focusing on social media»



Lars Schröder Ramirez: Head of Communication & Marketing at Ziegler Germany and Switzerland

Ziegler Germany and Switzerland have a new Head of Marketing since 1 February 2023: "I feel as if I've been working here for a few years," Lars Schröder Ramirez tells us with a smile about his first year at Ziegler.

What do you focus on in your work?

My area of responsibility is extensive, but I do focus on social media. We have already grown strongly on LinkedIn, in particular, and we are also keeping an eye on new platforms. We have just released a new podcast that has already gained a small community.

That sounds very exciting! What professional stages did you go through before Ziegler?

Among other things, I worked in adult education in the areas of marketing and social media. I continued these activities at the Hamburg Customs Academy (Hamburger Zollakademie), where I also discovered my interest in customs and foreign trade law. As these areas are also very relevant in logistics, I quickly found a topic-related connection at Ziegler. I enjoy working closely with our customs competence centre to create new content.

What do you like about the logistics industry?

Logistics is a dynamic field. New topics and tasks are constantly arising. First and foremost, however, I like the people in the industry. Here, work is approached as a team, people are open and (Lars Schröder Ramirez laughs) you can speak plainly without feeling like you're stepping on someone's toes. Working together is great fun.

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Recertification: Quality confirmed

Long preparatory work and a four-day certification audit with DEKRA in Pratteln: Ziegler Switzerland is now delighted to have been recertified to ISO 9001 and 14001, documenting the high quality of Ziegler's forwarding services. The certifications spur on the teams at Ziegler: Quality Manager Dr Dieter Leimenstoll is already working on obtaining ISO22000 certification and GDP certification.

Data protection for personal data

The new Swiss Federal Act on Data Protection (FADP) has been in force since 1 September 2023. This brings Switzerland closer to the level of data protection in the neighbouring EU/EEA states. Ziegler (Switzerland) AG will act in accordance with the law, and adapt its data protection policy. This affects data such as video surveillance of warehouses, GPS tracking of lorries or customer delivery data, for example. Ziegler is updating its data protection policy in line with the requirements – for example, what data is collected and where and for how long it is stored.

Ziegler works with the external company Tosit, in order to achieve this. Dr Dieter Leimenstoll was appointed Data Protection Officer. Employees are being trained accordingly.

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Dr Dieter Leimenstoll.

CO₂ toll for HGVs from 1 December 2023

The German transport industry is facing a drastic change: From 1 December 2023, the German toll is to be increased by 83 per cent. This increase includes a CO₂ levy for the first time, and will have a far-reaching impact on the industry and drive up transport prices. The decision to increase the toll was taken by the German government. The CO₂ levy will be part of the toll charges, and is intended to help make road transport more environmentally friendly. This is undoubtedly a commendable step towards delivering sustainability, but it poses considerable financial challenges for transport companies.

Trainees: Our future, your satisfaction!

Successful training year, successful final exams



4 trainees from Germany and 6 trainees from Switzerland during the induction days



Thorsten Witt,
Franziska Vosseler,
Severin Keller

2023 was a highly successful year for apprenticeship training at Ziegler (Switzerland)AG. Our 5 apprentices completed the final examination (qualification procedure) with good to very good results. We are particularly pleased that 2 EFZ apprentices achieved the top grade of 6 in their final oral examination, and that 3 of the 5 apprentices will remain with the company. There were 6 apprentices from Switzerland and 4 apprentices from Germany who started their careers in Pratteln in August.

During the introductory days, which have become a tradition, the young people were given an insight into forwarding topics by our experienced practical trainers and familiarised with our mail programme, Intranet and time recording system.

The year 2023 will usher in the reform of commercial vocational training in Switzerland. The elimination of the traditional school subjects (German, English, French, IT and economics) and the reorganisation of the subjects into areas of competence will bring training closer to its practical application. Learners are introduced to independent work and self-organised learning. This represents a major challenge not only for the vocational school teachers, but also for the practical trainers. At a workshop led by Daniel Peters and Franziska Vosseler, the practical trainers were informed about the revised vocational

training and introduced to their new role as coaches. It was already apparent in the first few weeks in August and September that this workshop (and the tremendous efforts made by the practical trainers to prepare for the start of training) were able to eliminate many uncertainties and that our new trainees are well integrated.



Customs competence centre: Consultancy for customers on site

Ziegler – your reliable **customs partner** with a focus on

- A comprehensive range of services
- Individual, personalised
- Expertise in customs clearance that has been tried and tested in practice
- Outstanding contacts with customs offices.

Since the opening of our customs competence centre last year, our operating business has also been growing steadily. Among other things, our customs department is tasked with:

- evaluating internal customs and export control processes for customers
- obtaining customs authorisations
- carrying out customs clearance.

Our customs officer, Tobias Schmitz, bears responsibility for the competence centre from Ziegler Hamburg. He and the team possess comprehensive and up-to-date knowledge of customs and foreign trade law. He is also available to customers as a speaker and consultant.

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The two customs experts Tobias Schmitz, left, and Jonas Mopalami, not in the picture: Annika Breuer.

Anniversaries – Thank you for your loyalty to Ziegler

25 years

Oezden Satilmis

Branch Manager,
Pratteln, 1.8.2023



Hugues Haefflinger

Administration Clerk Warehouse Logistics,
Basel 1.11.2023

20 years

Vanessa Güimil

Assistant Branch Manager,
Pratteln, 1.8.2023

Alain Wagner

Logistics expert, Basel, 30.8.2023

15 years

Angela Sindaco

Accounting Clerk, Pratteln, 1.7.2023

10 years

Angelo Melillo

Branch Manager St. Gallen, 1.8.2023

5 years

Melissa Sena

Accounting Clerk, Pratteln, 1.8.2023

Daniel Kocsis

Team Leader Charter, Pratteln, 1.11.2023

Patricia Lutz

Registered Customs Broker,
Pratteln, 1.12.2023

Sabrina Marinkovic

Accounting Clerk, Prattel, 1.12.2023

Pensioners

Marianne Shabani

St. Gallen 31.3.2023

Herr Aeschbacher

Dietikon 31.8.2023

Herr Amsler

Pratteln 31.12.2023

20 years



Sandrine Voss

Accounting Clerk,
Welkenrath 2.6.2023

Lars Neumeister

Head of Logistics, Eschweiler, 1.10.2023

15 years

Michael Krause

Scheduling National/Goods Out 24+,
Eschweiler 1.8.2023

Nathalie Scoubeau

Accounting Clerk, Welkenrath 3.11.2023

5 years

Jean-Pierre Vonden

Warehouse Logistics employee,
Eschweiler, 3.7.2023

Enes Yürük

Administrator Department Spain/
Portugal, Eschweiler, 1.8.2023

Deniz Ross

Air Freight Export Clerk,
Kelsterbach, 1.8.2023

Pensioners

Roger Moray

Eschweiler 31.8.2023

LEGAL NOTICE

The texts are written in German using Swiss spelling and grammar.
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