

### Welcome onboard

#### Editorial



France is known as the land of love and of wine. But there are many incredible facts behind all the clichés. Did you now, for example, that under French law you are not permitted to call a pig Napoleon?

And it's no cliché that France is Germany's closest and most important partner in Europe. There is no other country that has such active interaction, bilateral exchange and cooperation in the economic area with Germany.

The relationships between Switzerland and France are also varied and close. The two countries are linked by a common language and by economic, cultural and human interaction. France is Switzerland's fourthmost important trading partner.

With 60 branches of its own,

ZIEGLER France is the largest subsidiary in the entire group. Today we are able to look after your shipments with our own teams across the board.

Find out in this edition how logistics can open up the beauty of France to you. We hope you enjoy leafing through it and reading the articles.

the WH

Thorsten Witt, CEO Switzerland, Germany

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### Glass for LUMA Arles

World-class building projects: transporting glass to France

### LUMA: architecture made from glass

Inspiration turned into architecture: the futuristic LUMA Cultural Centre in Arles is a glittering glass masterpiece of the art of construction. The exterior glass facade is an artistic statement. Part of the work of art is the logistics behind the special glass: ZIEGLER in Aachen/Eschweiler organised transport of the glass – secured in wooden frames and taken from Germany to Arles.

### Reinforced glass for the Eiffel Tower

A wall of armoured glass around

the Eiffel Tower has been making a visit to this symbol of Paris safer for some time now. Our colleagues from ZIEGLER France handled the transport of the glass walls. Using the right lorries, they were able to drive them right up to the tower.

#### Glass for La Poste du Louvre

La Poste du Louvre is one of the most striking historic buildings in Paris – directly next to the Louvre museum. The historic post office building is currently being renovated. But hardly anyone knows that the glass required for the work also comes from Germany.

World class architecture: LUMA in Arles.



Greater safety: armoured glass around the Eiffel Tower.

ZIEGLER in Aachen/Eschweiler organised transport to the French capital – all the way to the construction site.

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# Local logistics – logistics on the ground

ZIEGLER France: aware of tradition and yet modern

In contrast to big global transport companies, which operate exclusively with logic of industrialization, the ZIEGLER Group has always tried to remain a company of manageable size and under 100-percent family ownership. Interview with Francis Castelin, Director of ZIEGLER France.



Tell us more about Ziegler France, its core business and its positioning.

ZIEGLER France has 60 branches, distributed all over the country. This positioning makes it possible to take decisions quickly and gives us flexibility. Thanks to the expertise of our various branches, we can offer our customers a service along the entire supply chain.

### Facts and figures about ZIEGLER France:

- 60 branches
- 1,700 employees
- 270,000 m<sup>2</sup> of warehouse space
- 6 main business areas that work according to a systemic scheme:
  - Air freight
  - Sea freight
  - Land transport
  - Rail transport
  - Logistics
  - Customs
- Expertise in specific markets such as cosmetics, aerospace, wines & spirits

Today, digitisation and environmental issues are posing you new challenges. How are you coping with them?

We manage all of our information systems ourselves. Dornach, our own IT company with a staff of 100, enables us to adapt continuously to what the markets and our customers want. Digitisation of document flows is now just as big a challenge as flows of goods. Our computer system also has integrated processes to control particle emissions and protect the environment. The measurements are taken to achieve our environmental targets. In addition, we are always looking for new technologies that will positively impact all modes of transport. Our vehicle fleet, for example, consists of lorries equipped with Euro 6 engines and on-board computers. Our aim is to support the environment and operate in an ecologically sustainable way. This is how we want to set ourselves apart from our competitors.

### What about the other challenges you are currently facing?

One challenge is finding human resources. In France we employ 1,700 people, which means a significant investment by our HR departments. The world of logistics is one in which it is difficult to recruit staff. Although indeed we do find new employees in uni-



A long history: wine logistics from ZIEGLER France.

versities, they do not cover all of our needs. We estimate that the shortage of lorry drivers in France lies somewhere between 40,000 and 60,000. In addition, those from Generation Z have a different way of looking at the companies that employ them. The entire work environment is changing. People of this generation want to find meaning in everything they do by participating in authentic business projects. That means we have to develop a strategy to integrate the human aspect more fully into what we do. Despite automation, we set ourselves apart today through our skill in recruiting, training, motivating and retaining our teams. In recruiting, we are heavily involved with various educational establishments. We have also set up numerous training courses that enable our employees to develop and hone their expertise continuously.

### What makes the Group a European market leader in transport and logistics?

We are a big fish in a small pond and a small fish in the big pond. We work a lot with SMEs and mid-cap companies. Our biggest customer contributes 1.7 percent to our turnover. We therefore guarantee all of our customers the same standard of service. Our European Group, which works with global processes and local customers, is positioned as a leader in this market. As a company with a lot of sites, we offer a truly local service and a high level of flexibility in the way we operate. In France, for example, we have 60 sites. We are as close as possible to our customers, i.e. we are represented in every region. But this desire for proximity does not conflict with our transport competence throughout the world. We actually have a presence in Africa, China ... and around the world through our network of agents. We want success in the SME and mid-cap market, while remaining attractive and competitive in what we offer to large corporations.

### In which directions will you be developing in future?

Our 111 years of experience let us assess the challenges of the future with great accuracy. We believe that the business will become even more specialised. The future planning of our company focuses primarily on the environment. We want to reduce our impact on the environment by working on new transport solutions and renewing our fleet. That also includes training drivers in eco-driving, waste reduction and solar panel installation.

Further progress of the company will come in the digital area. The development of IT has turned all areas of activity upside-down. We are no exception to that rule. Today around a hundred employees are working on tracking goods flows in real time. We want to secure the development of these IT solutions internally, which will make us more responsive. They include geo-localisation, delivery planning, continuous tracking of the goods flow, visualisation of warehouse and order stocks and the development of our infrastructure to meet the expectations of our customers better. That's why we are promoting rail transport along the Silk Route between China and Europe, with a hub in Liège. At the end of 2020 we intend to open a new building in Bordeaux dedicated exclusively to wine. Transporting wine is a historical area of activity for ZIEGLER with a specialised service in the most important wine regions.

We are able to offer a customised service with specialist contacts in the areas our customers operate in. A good example of a personalised service is the one offered by ZIEGLER Bordeaux. For a customer in the aerospace sector, a daily shuttle service had to be set up to join the customer's two maintenance centres. The shuttle transports spare parts from Monday



Proximity to the customer: ZIEGLER France branch in Nantes.



ZIEGLER France branches.

to Friday, including public holidays. The road shuttles have adequate insurance to transport delicate goods. Geo-localisation enables us to monitor the progress of the transport. The fully digitised process guarantees a high degree of flexibility to meet the customer's requirements. And all of that pays off! The team in Bordeaux has been able to guarantee express delivery of spare parts since 1 January. With the rapid development of e-commerce and continuous globalisation, keeping control of the supply chain is now an integral part of customer expectations more than ever. Hyperloop and autonomous vehicles are projects that could certainly be part of our internal operations in future. We are continually adapting to new challenges. In short, we are living proof that a company that is 111 years old can maintain its entrepreneurial spirit while adapting to changes in society in order to guarantee its customers a high-quality service

### In the labyrinth of streets in Paris

Germany – France: extensive overland transport, daily groupage freight and full loads – and our special tip: here's how to deliver efficiently even in the city!



### Overland transport to France

- Groupage freight and full loads
- Daily: Paris and northern France
- 3-4 times a week: Lyon, Strasbourg, Avignon
- Lorries in all other regions

Shopping in Paris, as here by the Arc de Triomphe, is attractive only if the latest collections are also available. ZIEGLER delivers!

You have to be familiar with the roads, the traffic and the driving habits in Paris. Otherwise, opening a new clothing business would be a real challenge. Without local logistics expertise, the chances of delivering to the high-end business or supplying it with a new collection soon fade. And as every freight company knows: only small 12-tonne lorries are allowed in the city centre. You need experienced local partners at your side and a delivery company that knows its way around the winding streets.

#### A delivery company with local knowledge

Jan Melchers from ZIEGLER Aachen/Eschweiler knows that "drivers who can speak French are crucial when it comes to delivering shipments quickly and reliably in France". They guide the shipments unerringly through the labyrinth of streets in the city on the Seine, right to the doors of the newly opened business. Melchers and his French team are very familiar with orders of this sort. The French-speaking team in Eschweiler manages groupage freight every day across the whole of France. The advantage: they

work with ZIEGLER France. This means that the shipment can be transferred to another lorry quickly in the transhipment warehouse. The French colleague has a lorry with the right permit all ready to go. To ensure that the recipient knows when the shipment will arrive, Jan Melchers has another tip for the sender: "Give us the recipient's telephone number in France. Then our colleague in France will notify them that the shipment is coming the day before it is delivered."

#### Wine and champagne on the way back

On the way back to Germany, many ZIEGLER lorries have a particularly delicious cargo on board: wine and champagne from the best wine-producing regions of France.

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### Ready for Brexit



ZIEGLER offers export and import with the UK - daily overland transport



Even though Brexit is creating uncertainty: ZIEGLER is well prepared and always ready. With the opening of the branch in Koblenz, increased warehouse capacities have been created. Any customs formalities can also be completed by ZIEGLER. The UK leaving the EU therefore simply requires a little adjustment – but it's not a problem.

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#### Local branches

ZIEGLER has 13 branches in the UK – including in London, Bradford, Manchester and Birmingham. ZIEGLER is therefore able to serve all the regions of the United Kingdom very quickly.

### Land transport to the UK

- Daily departures
- Services
  - Groupage freight
  - Part loads
  - Full loads
- Customs service



### Winning over the Greek market!



ZIEGLER HELLAS in Athens: one of the five most efficient shipping companies in Greece









ZIEGLER Hellas branch in Athens.

Trade fair logistics and warehousing from ZIEGLER Hellas.

Greece remains an exciting market. But how do you access it? And how do you stay successful once in it? For large companies in many industries, showing up at trade fairs is essential. So the question is: how to use logistics to make your trade fair appearance impressive? This is where trade fair logistics specialists like ZIEGLER Hellas S.A. in Athens come in – one of the five most efficient shipping companies in Greece.

For example: ZIEGLER is the exclusive transport and logistics partner of "North Events", an organiser of trade fairs, B2B meetings and B2B events. Over 250 companies and chambers of commerce in the

most important cities in Greece take part in these trade fairs.

If the order books of Swiss and German exhibitors are full after attending a trade fair, ZIEGLER Hellas is also there to help open up the market: the shipping company supports the importing of the goods, takes care of warehousing in a warehouse covering 2,000 m², and handles delivery of the ordered products within Greece.

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### **ZIEGLER Hellas services:**

- Weekly overland transport to the rest of Europe as groupage freight, LTL & FTL
- Air/sea freight worldwide
- Warehousing and logistics
- Pharmaceutical logistics: transport of temperature-controlled medication on the basis of GDP regulations
- Trade fair logistics



Managing Director of ZIEGLER Hellas: Evros Christodoulou

Poland: the ideal hub in Eastern Europe

Overland transport to Poland – a branch in the heart of Warsaw

Poland is one of the most important economic markets in the EU and is an intersection for logistics across many countries in Europe: two transit corridors meet here. The north-south corridor begins in the ports of Gdansk, Gdynia, Stettin/Swinemünde and runs through the Czech Republic and Austria to ports in Slovenia and Italy. The west-east corridor links the ports in the North Sea with Poland, the Baltic states, Russia and Finland. The EU has recognised the importance of Poland for logistics and is investing accordingly in its infrastructure. At the same time, Poland also has an exciting internal



Castle Square in Warsaw.



Warsaw: the logistics springboard to eastern Europe.

market: wealth and consumption are rising – which stimulates imports and exports.

Those who want to exploit the logistical advantages of Poland need a partner on the ground. ZIEGLER has had a branch in the centre of Warsaw since 2009: its presence in Poland makes it possible to understand the Polish market better and develop high-quality services for the area. Six multilingual employees organise international transport, deal with the fine details of distribution of domestic shipments and offer a good knowledge of the CIS and Balkan states.

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# New ZIEGLER headquarters in Brussels

Highly efficient and in the perfect location

For 111 years the headquarters of ZIEGLER were at Rue Dieudonné Lefèvre 160 in 1020 Brussels. On 1 October the ZIEGLER teams relocated from their historic premises to a brand new building on the Brussels Canal. All the teams are together here, the architecture is contemporary and the working environment is very appealing. The latest technology and photovoltaic modules reduce energy consumption and provide the

perfect indoor climate the whole year round.

ZIEGLER carries out its operational activities in the neighbouring warehouse. The branch is able to make the most of "canal logistics". Linked directly to the waterway, the site is close to the trimodal terminal and opposite the ferry terminal. This opens up routes for combined transport by road, water and rail.

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# For those special moments in life

### chic·mic

Logistics for chic.mic: gifts & stationery – sustainable beauty

chic.mic is a young design manufacturing company in Frankfurt. The owner-operated company develops and makes licensed products, some of which are protected by copyright, in the area of gifts & stationery for the most beautiful moments in life. With trendy, stylish designs and using exquisite raw materials, the start-up founded in 2010 has now become a recognised supplier to reputable companies in 25 different countries. onboard spoke to Managing Director Al Khadem Hossini about popular products and logistics tasks.

## How do you manage to keep your finger on the pulse for your products and designs?

By observing the market carefully. We also collaborate with various experienced designers. And we are always open to new ideas and trends.

www.chicmic.de



Beautiful and sustainable: the "Slide Cup" takeaway coffee cup from chic.mic.

### What are the latest trends in gift items?

One has to distinguish between product trends and design trends. In products, gifts must be useful things for everyday life – items that simply gather dust on the shelf are out. One of the design trends is jungle motifs and natural colours like green and earth tones. The issues of environmental protection and sustainability have also reached the design sector.

In a test by Stiftung Warentest, your "BambooCup" takeaway coffee cup made of bamboo was the only cup that had no problems with pollutants.

### How important is sustainability for you?

We are pleased that the judgement from Stiftung Warentest reflects our high quality standards. The issue of sustainability is at the heart of how we operate for various reasons. On the one hand, avoiding waste is a huge area. Our product range largely comprises items that avoid throwaway use. Environmental protection in the area of sustainability is something very close to our hearts. That's why we are already offsetting our CO2 emissions from our activities in Germany by buying CO2 certificates. We are currently working on applying this offset model to a whole series of products to make them CO2-neutral. In general, the rule is: the more often you use it - our high-quality "Slide Cup" takeaway coffee cup, for example - the better the ecological balance of the product.

### What does sustainable company management look like?

This is also a central aspect of chic.mic. Through a working atmosphere based on trust and respect, our employees see themselves as pillars that support the team. This allows our employees to develop their potential to the maximum. We also have an office in Asia with permanent employees who check the quality management of production conditions and results with great care for us on the ground.

## What is the attraction of the gift item industry for you? It's a privilege to work profes-



Beauty with Asian flair: a notebook with matching pen.

All images: © chic.mic

sionally with beautiful products for those special moments in life. Ideally, our products will bring a smile – a reward that cannot be measured in terms of money.

### How exactly does your cooperation with ZIEGLER work?

Some of our products are made in Asia, and we handle a large proportion of our air and sea freight orders through ZIEGLER. ZIEGLER is a reliable partner when it comes to customs processing and planning space on whatever means of transport is required. The shipping company tells us when the goods are arriving at the airport or port and when they will be delivered to us.

# Are there any logistical challenges in transporting your products?

Keeping to deadlines is the biggest challenge. Time is money!

No one in business wants to build up large warehouse stocks, so huge efforts go into planning production and delivery.

### How long do you plan transport in advance?

Transport by sea is planned up to four weeks before finalisation. For air freight, it's four to seven days in advance. It's extremely important to have a reliable partner like ZIEGLER and to use short communication routes to move the containers on time.



### Pioneer of organic muesli

Logistics for bio-familia AG: the "best muesli in the world" on the move

"As a result of top Swiss performance and innovation, we are synonymous with the best muesli in the world." bio-familia AG from Sachseln is a pioneer of organic farming in Switzerland. The launch of the first organic Bircher muesli under the "familia" brand in 1959 was the start of a success story that stretches over many years. Just a year after the company was founded, the first industrially manufactured organic Bircher muesli was being exported to Germany, Austria, the UK, Holland and the USA. Organic fruit and organic cereals were not available in sufficient quantities back then, so bio-familia

AG supported production with cultivation contracts to ensure that as much high-quality organic raw material as possible could be used. It was an important pioneer in organic agriculture in Switzerland. Over 60 years of experience lie behind the development and marketing of the familia brand and private label products. Now bio-familia AG has a presence on almost every continent with its high Swiss quality standards.

onboard spoke to Claudia Enz (Head of Order Processing) and Matthias Schwyn (Head of Supply Chain Management & IT) about Swiss organic muesli in Thailand and why ZIEGLER's organic certification is important to them.

### Do you still support cultivation of fruit and cereal?

Producing and promoting sustainable muesli is very important to us. Together with our Swiss partners, we support cultivation of apples and cereals in particular. The apples mainly grow on tall trees and are picked by hand. Through many years of partnership, we know the supply chain and even the farmers on the first processing level very well. Every year we take a photo on site. Visiting the fields with the farmers is always an experience, and you can feel how proud they are when they tell you about them.





All images: © bio-familia AG

A glimpse of muesli production.

### Which organic standards do you follow?

In addition to the familia brand, we make organic products in Switzerland mainly for Coop under its own "Naturplan" brand, so we are Bio Suisse-certified and thus meet the strict requirements of the 'Knospe' ('bud') mark. For export we mainly produce in accordance with the EU organic standard, which is equivalent to the Swiss Organic Ordinance. Depending on the target market, there are also private labels abroad which have similarly high requirements to Bio Suisse and where sometimes we must have separate and additional certifications - e.g. France, the UK, and China.

### Do you deliver worldwide? Where are your sales markets?

We are proud to say that we have made the Swiss word "muesli" well known throughout the world. Even in the early 1960s, we were exporting our muesli as far as America. Today we have a presence in over 40 countries. For a

typical Swiss SME with around 200 highly motivated employees, that's a great achievement! It is entirely possible

that you will find a muesli from bio-familia in a supermarket on your holiday in Thailand, for example, just to make you feel at home.

### What is your favourite product?

Our familia Knusper Crunch is still my favourite familia muesli, precisely because it was one of the first crispy cereals and has an incomparable taste – crunchy to the bite and yet it melts on your tongue. A work of poetry! I like

to treat myself to something special. I like anything related to chocolate.



## What is the market share of bio-familia in Switzerland and in exports?

We are an important player in Switzerland and have a market share of over 24 percent with the familia brand Knusper and Bircher mueslis. Abroad we are a smaller but still significant niche player, and we operate in the premium segment. "Swissness" is an important characteristic and represents consistently high quality, trust, reliability and competence.

### What do you expect of a partner?

A practical partnership is the basis for success for us and embodies reliability, trust, commitment and a professional and correct approach to work! The most important thing, however, is the people involved and their sympathy for one another. This is



A pleasure: Bircher muesli prepared just as you like it.



Company headquarters of bio-familia AG in Sachseln.

one of the main reasons why we still work with ZIEGLER.

### Which of ZIEGLER's services do you use?

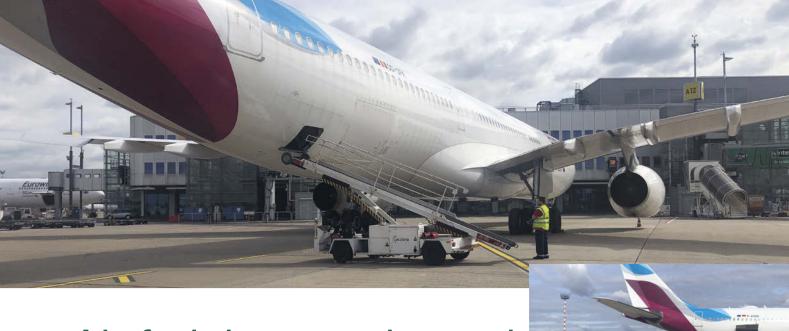
ZIEGLER covers various European transport routes for us and runs an intermediate warehouse for us. In addition to competitive prices, we particularly like the fact that we can put our trust in ZIEGLER and that they are reliable and committed. We also benefit form their expertise and knowledge transfer, e.g. in relation to AEO certification.

### What relevance does ZIEGLER's organic certification have for bio-familia?

Currently we store no organic products in the ZIEGLER warehouse. Despite our organic expertise, more than half of our range consists of conventional mueslis. But for us it is extremely important to know that ZIEGLER has organic certification and that we can therefore transport and store organic products with them at any time.

## packaging

- Offsetting CO₂ emissions in film production for muesli packaging through climate projects.
- Sustainable raw materials: familia Simply cardboard packaging with up to 50% grass fibre content.



# Air freight experienced at first hand

Trainees at ZIEGLER visit Düsseldorf airport

What happens to an air freight shipment at the airport? How is it handled on the airfield and how does it get on board the aircraft? Trainees from ZIEGLER saw for themselves the stages an airfreight shipment passes through before it comes on board an aircraft at Düsseldorf airport.

On 17 September the trainees from the branches in Kelsterbach, Eschweiler, Koblenz and Hamburg visited the branch in Ratingen – very close to Düsseldorf airport. They were welcomed by Christian Noras, Head of Air Freight ZIEGLER Ratingen, and his team, who gave a brief introduction to the topic of air freight and the background to Düsseldorf airport.

The two trainees from Ratingen then gave a presentation on air freight. They described, for example, how the process of sending freight by air works and what particular features have to be considered.

This was followed by an excursion: Lorraine Jörg, Manager of the Ratingen branch, and Christian Noras had arranged a trip to Düsseldorf airport. There the trainee shipping and logistics clerks were given information on the organisation of the airport, the handling of passenger aircraft, and on the airlines as well. During their tour, they had the opportunity to witness various aircraft landing – including an A380.





The conclusion of the trainees: overall, the tour was extremely informative and interesting. During the day they learnt a lot that they will be able to take with them into their future work in shipping.

Text: Arjang Sadaghiani,
ZIEGLER trainee in Hamburg

### Apprentices learn together

Swiss and German apprentices meet for an induction week in Pratteln

The cooperation between ZIEGLER in Switzerland and Germany is becoming ever closer and more interlinked. The training in the two countries has also been brought increasingly into line. The aim is to develop an understanding among future employees of different countries, cultures, markets, etc. In a globalised world, the step from Switzerland to Germany is not that big, but it is a good and important start. Even though Switzerland lies in the heart of Europe, it is not like its neighbours.

In August of this year we took the daring step of organising a joint induction week, instead of two separate inductions in Germany and Switzerland. It was held in Pratteln near Basel with all of the trainees present – to the



Learning together: the trainees in the induction week.

delight of everyone involved. The similarities and differences soon became apparent. In addition to linguistic barriers, which caused much hilarity, the participants attempted to understand why Switzerland is so special in the context of the shipping industry in particular.

They were able to build up a great deal of knowledge about ZIEGLER and the basic principles of the transport sector. The desire of the young people to keep in contact has become a reality.

Text: Daniel Peters, Franziska Vosseler



Golf event on a glorious autumn day.

### Golf and culinary delights

ZIEGLER Switzerland is a patron of the young golfers of the Club Lavaux. In September 2019 we invited customers to our sixth golf event in picturesque Lavaux on Lake Geneva. Fifteen passionate golfers battled for the best score on the 18-hole course. The "greenhorns" got a taste of the

sport on the driving range. In "Le 19ième" restaurant, the winners accepted their prizes over an aperitif – followed by a meal for everyone, with appropriate wine accompaniments. Very nice!

Text: Monique Pirkner Nowak

### Plastic to kerosene?

New procedure saves significant costs

Plastic and fossil fuels both have a negative image – because both pollute the environment. Now researchers from Washington State University have chopped up plastic waste and turned it into aircraft fuel. They heat the granulate up to 430 to 571 degrees Celsius. Added active carbon works as a catalyst to accelerate the breakdown of the plastic into its constituent parts.

### Fuel of good quality

The scientists have tested the process at various temperatures. The best return consisted of 85 percent kerosene and 15 percent diesel. The researchers are certain that they can recover 100 percent of the energy content of plastic waste. The fuel created in this way is good quality and even the gases released as a by-product can be used – as fuel in a gas-fired power station, for example.

#### Farmers creating their own fuel

The scientists already have some new ideas: with the right system, farmers could make their own fuel for their agricultural machinery from plastic waste. That would also be a cost-effective use of the waste. In the USA alone, around 26 million tonnes of plastic waste ended up on tips in 2015. This could be used more effectively. It would also alleviate the problem of waste in the world's seas. The prospects are bright!

### Logistics with rock 'n' roll appeal





Visitors to the event enjoy the food, listen to the concert or chat at the exhibition stands. But first comes the work of putting the event together. The **event logistics specialist** plans and organises all the event facilities. From the smallest screw to a huge stage, from catering to seating. Event logistics specialists bring everything to the event location – goods weighing tonnes with rock 'n' roll or trade fair appeal. When the event gets underway, the stage, lighting and sound tech-

nology are in perfect harmony. Once the guests leave happily for home, the job of transporting everything onwards or returning and storing it begins immediately. Challenges? Plenty of them! The site is not always well-developed. Historic events can bring winding inner cities or castles to life. But then the equipment has to be navigated through narrow lanes, over bridges or onto islands. And as always: Getting there on time is the top priority.

### Anniversaries

#### 25 Years



#### Serge Flick

Dornach Logistics Centre, 1.3.2020

#### Armando Schneeberger

Dietikon Branch Manager, 1.4.2020

#### 20 Years

#### Alexander Ehrensperger

Head of Customs Processing, Pratteln, 1.12.2019

#### Joël Walter

Basel Air&Sea, 9.3.2020

#### 15 Years

#### Vicente Fuentes

Sales Consultant Basel Air&Sea 11.2.2020

#### 20 Years

### Eric Nicolaije

Eschweiler warehouse, 4.12.2019

#### 10 Years

#### Randy Abad

Sea Freight Export Executive, Kelsterbach, 1.12.2019

#### Mohamed Miyara

Sea Freight Export Executive, Kelsterbach, 21.12.2019

### 25 January 2020: Chinese New Year

Please make a note of the date and the weeks of holiday that follow it for your logistics projects in Asia.

### Bamberg malthouse puts on a show with a "Bavarian Party"

Hardly had the taps been closed on the barrels at the Brau Beviale trade fair in Nuremberg before the many brewers, travelling from everywhere from Bavaria to India, Sweden to New Zealand, reached nearby Bamberg. The Weyermann malthouse had sent out the invitations to its annual **Bavarian Party** and provided culinary and cultural highlights throughout

the evening and late into the night. ZIEGLER Kelsterbach is a long-standing logistics partner of the family-run company.





Armin Kirberg, ZIEGLER Kelsterbach, with two ladies from the big Weyermann® export team

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